

# Retail STAR Newsletter

April, 2009



## Open to Buy Module: OTBX

### What is OTBX?

OTBX is an export utility used to move Retail STAR data to the Management One or RMSA Open to Buy systems. This allows you to do sales forecasting and inventory planning in a very detailed way. OTBX also allows you to export Retail STAR data into a tab-delimited format, easily used with Microsoft Excel.

### Availability

OTBX is included with Retail Star versions 8.0.195 and higher. The executable is located in the Retail STAR directory.

NOTE: If you are using Report #25 in Report Star or are using a version lower than 8.0.195, you may need an update to OTBX. Please contact Retail STAR Support to obtain the proper upgrades.

### How does it work?

The OTBX executable can be run on the server machine. After deciding on the settings and mapping your departments and classes, you can then export the data to a text file format. At that point, you can send the file to your planning company, or you can load the text file into your planning software.

### What data does OTBX export?

For each LOD (Level of Detail) you choose (Department, class, or subclass), the following data is exported:

- Sales
- Cost of Goods Sold
- Markdowns
- Transfer In @ Retail
- Transfer Out @ Retail
- Adjustments @ Retail
- Ending Inventory @ Retail
- Vendor Shipments @ Retail
- Vendor Shipments @ Cost
- Vendor Returns @ Retail
- Vendor Returns @ Cost
- For each future On Order period
- On Order @ Retail
- On Order @ Cost

### Common Terms related to OTBX

**On-Order:** This number represents the amount you have waiting to be received.

**Periods:** In OTBX, months are represented as periods.

**Mid-Month Update:** This type of report is run during the current month to update your figures.

**Monthly Export:** This report is run for the previous month to update the OO and give you actual sales data.

**Permanent Markdowns:** This is when you change the Original Retail in Product Maintenance.

**Floor Markdowns:** This is a regular price change that does not change the Original Retail.

**POS Markdowns:** Any change in price down at the register is considered a POS markdown.

### Retail Star BETA News!

We are currently looking for customer to participate in Beta Testing some of our upcoming products. If you have a Support Contract and are interested in participating in either of the following Beta programs, please contact Retail Star Support at 800-949-1470 Option 6, or send an e-mail to [starmanager@camcommerce.com](mailto:starmanager@camcommerce.com).

#### Retail STAR 8.5 BETA

We are currently testing the 8.5 version of Retail STAR, and are looking for customers to participate in this with us. Contact us if you are interested!

#### Report STAR BETA

We also have a new version of Report STAR that we are testing. We are looking for customers that run reports regularly and are used to creating new reports. You can still use the original Report STAR while beta testing this new version.